101 Building No 2, Sarvodaya Hill, Chole Road, Balaji Nagar, Thakurli (E). M: 9930713613 (Jacob)



Glow Service Web Portal by Glow Wisdom

Details without Login (Static part)

- Homepage
 - Some photos of products for which services are provided are highlighted here
 - Some tips of usage to maintain products can be provided here
 - Why to choose your service is described here
- About Us
 - When your service center was established is shown here
 - Here you can also let the site visitor know to approximately how many customers you have provided service
 - You can describe yourself and let site visitor know why should they choose your service
- Products
 - Your various products with its service details and charges (optional) can be listed here in tabular form
- Testimonial
 - o Short testimony from customers with photo (optional) is displayed here
 - This motivates prospective customers
- Photo / Video Gallery
 - Photos & videos of products are shown here
 - When a new set of photos are available, you can mail us & our support team will make them available on website within 24 hours
- Contact Us
 - Your service center address, contact number, email ID & website address are shown here
 - Along with the above details, there will be a form which visitor fills and when submitted is sent to you via Email
 - Direction guide will be available to guide the person to service center from popular landmark
 - Google map will be available to guide visitors to your service center on real-time.

Details with Login (Dynamic Part)

Management

- Homepage (after staff login)
 - Pending Service View (Service Module)
 - Here list of all customers are shown for whom appointment for service is pending
 - The main target of the office staff should be to make this register with lesser records as possible since a good & prompt service will open door to timely AMC
 - Appointment View (Appointment Module)
 - Appointment for the day of all executives can be viewed easily
 - Click a different day in the calendar to view appointments for that day
 - From here appointment can be fixed or marked as completed
 - Completed appointment has different color than pending appointment

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• AMC View (Payment Module)

- AMC pending list is shown here
- By default records of those customers are shown for whom AMC falls between previous one month to next one month
- Change of date will immediately show AMC list based on the selected date range

• Administrator's basic setup (only administrator can access)

• Employee

- Here administrator adds and manages employees
- Along with employee record, his/her salary & bank account details are stored here
- Based on the chosen modules, more benefits will be available
- In-charge can decide whether to grant login access to employee
- In-charge can suspend employee if he/she has resigned. Suspended employee cannot login

\circ Products

- In-charge can create products with its details such as rate, tax %
- Based on tax % entered here, amount will be calculated by portal when order is placed
- In-charge can set service frequency for a product i.e. every 3 months, 4 months, 6 months, etc...
- Ledger
 - In-charge can create ledger account here with sections of Income and Expense.
 - All headers for Income & Expense are created here. In-charge need not create Income ledger for Income collected from service as they are automatically calculated by portal

o Income Register

- Portal will automatically calculate incomes entered in portal for selected month.
- You can add additional income whose ledger you'd have added in ledger.
- o Expense Register
 - All expenses entered in portal are automatically calculated by portal for selected month.
 - You can add your own expense whose ledger you'd have added in ledger.
 - Expenses can be defined global or employee-wise. This helps to calculate global and employee-wise expenses report.

• Profit Analyser (Payment Module)

- Basis income and expenses entered, Profit analyser shows income v/s expense month-wise.
- In-charge can view profit analysis month-wise for calendar year and financial year
- Profit analysis is also shown by means of graph for a better view
- Balance Sheet (Payment Module)
 - Shows receivable amount of selected financial year for:
 - Employee-wise
 - Customer-wise
 - Shows amount received of selected financial year for:
 - Employee-wise
 - Customer-wise

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Admin Actions

• Client

- In client register, employee can create and manage customer records along with address and contact details
- If new client is referred by existing client, that too can be mentioned in client entry
- Client with Products (Service Module)
 - You can combine product with clients by linking client name and product name
 - Thus change of client address / contact details for one products automatically gets updated for all products
 - If a client has more than one same products, then you can set unique information in ID Mark to distinguish them
 - Even if single product of a type is available, still it is suggested to mention ID Mark
 - Here you can also set current situation of AMC from & AMC to dates

• Client At A Glance Report

- This report is the heart of the portal for customer records every portal operator would love this report to get information instantly
- By default all customer records are shown
- You can enter filter criteria to filter customer lists
- You can filter customer record based on following 8 search criteria:
 - Name
 - Primary or secondary mobile
 - Primary or secondary landline
 - Primary or secondary Email ID
 - City
- Client At A Glance shows basic information of a customer such as address always on screen
- Apart from address, the following tabs are available to display records
 - **Products (Service Module)**: Products, ID Mark, AMC from & AMC to details are displayed here
 - Sales Order (Payment & Service Module): Order date, Order By, Product, ID Mark, Order Amount & Payments received so far against particular orders are shown here
 - Ledger (Payment Module): Order details, Bill Amount, Receipts, payment mode, Cheque / DD number, Dated, & Bank details are displayed here
 - Appointment (Appointment Module): Appointment Date, Time, Executive, Product, ID Mark, Task, Completed on details are shown here
 - **SMS (SMS Add-on)**: All SMS sent to the selected customer is shown here with its delivery status
- Sales Order (Payment & Service Module)
 - o Sales order for a customer with particular and order by can be placed here
 - Based on selected years, next AMC date automatically appends to those number of years, operator can also change this date
 - Rate, Tax & Amount as entered in product master are automatically displayed with the option for operator to change it (if desired)

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• Payment Entry (Payment Module)

- When customer name is entered, only those sales order numbers are shown for which payment is pending
- When a particular order number is selected, portal automatically shows balance amount
- o Operator needs to enter just amount with mode of payment
- Appointment Tracker (Appoint Module)
 - In appointment tracker, operator can assign appointment for a customer against a particular product to an executive
 - Smart time system of portal makes sure that if an executive is already allotted to particular time, that time can't be selected for another appointment – no time clashes
 - $\circ~$ If desired, appointment can be transferred to new executive, new date / time
 - Once completed, operator has to enter completed date which helps portal to calculate and show next service due date
 - With the help of Print command, appointment for an executive for a particular day can be printed with name, address & task to be completed. Thus the time and efforts of employees to manually write is saved
- Report
- Based on selection of modules, various reports can be available
 - Print Appointment (Appointment Module):
 - Printout of appointments can be taken for executives
 - By default portal selects next date from current date, which can be changed
 - Outstanding (Payment & Service Module)
 - Outstanding report enables taking printout of outstanding employee-wise.
 Outstanding = Sales amount received amount
- Multi-Lingual Dynamic Part only
 - o **Hindi**
 - o Marathi
 - o **Tamil**

Advantages

- Access data from anywhere through internet
- Upto 5 branches can be managed by respective staff
- Upto 5 branches can be monitored by incharge in a centralized manner
- o Additional branches can be enrolled on purchase of additional license(s)
- $\circ \quad \text{No need to search records on paper}$
- Every process works smoothly
- Appointment of employees are tracked
- Outstanding report is always at a click distance
- o AMC reminder can be sent via email / SMS
- o Employee's Appointments can be easily monitored

For more details, feel free to contact us Thank you